



CrowdStrike Falcon Complete™ — Cyber Catalyst Designation

CrowdStrike Falcon Complete™ has been designated a 2019 Cyber Catalyst cybersecurity solution. Falcon Complete™ is a comprehensive endpoint protection solution that provides companies with an instantly optimized security posture without the burden, overhead, and cost of managing such a program internally. Customers entrust the implementation, management, and incident response of their endpoint security to CrowdStrike; Falcon Complete delivers the technology, platform, actionable intelligence, and security expertise to provide beginning-to-end endpoint security.

Operating an effective endpoint security program can be extremely challenging. The necessary tools can be difficult to use and can require significant resources to appropriately implement, support, and maintain over time. As a result, many organizations fail to get the most out of the endpoint security technologies that they have acquired.

Falcon Complete™ solves this problem by providing a team of security experts to handle every aspect of endpoint security technology. This powerful combination of people, processes, and technology delivers the highest level of endpoint security maturity, alleviating the need for a company to build it themselves, or having to hire, train, and retain qualified security personnel.

Falcon Complete combines Falcon Prevent™ next-gen antivirus, Falcon Insight™ endpoint detection and response, and Falcon OverWatch™ managed threat hunting with the expertise and 24/7 engagement of the CrowdStrike team and Falcon Discover™ IT Hygiene management. It delivers instant cybersecurity maturity, and fully-managed endpoint detection and response.

Other Falcon Complete™ deliverables include:

- Help with implementation and onboarding.
- Guidance through the response process.
- Response on your behalf.
- Remediation of incidents.
- Alerts on critical incidents.
- Proactive hunting for threats on your behalf.
- A breach prevention warranty up to \$1,000,000.

**Product information provided by CrowdStrike*

Why CrowdStrike Falcon Complete is a Cyber Catalyst-Designated Solution

Participating insurers rated CrowdStrike Falcon Complete highest on the criteria of cyber risk reduction, performance, and efficiency. In their evaluation, insurers characterized it as:

- “A superb product. The cradle to grave approach to managed threat response is a differentiator, along with ease of deployment and short response cycle.”
- “An innovative approach that combines excellent endpoint security with an additional layer of client assistance that will work for a majority of companies regardless of size or industry.”
- “A unique product warranty that complements a very good product.”

Insurance Policies and Implementation Principle

Organizations that adopt Cyber Catalyst-designated solutions may be considered for enhanced terms and conditions on individually negotiated cyber insurance policies with participating insurers.

Those insurers, when considering potential policy enhancements, will expect organizations to deploy Cyber Catalyst-designated products or services in accordance with certain “implementation principles” that have been developed by the insurers with vendors of Cyber Catalyst-designated solutions.

The implementation principle for CrowdStrike Falcon Complete is:

- The organization has endeavored to install CrowdStrike Falcon Agents on all supported endpoints and is following CrowdStrike’s best practices, policy configuration, and countermeasures.

Evaluation Process

Applications for evaluation of cybersecurity solutions were accepted from March 26 through May 5, 2019. More than 150 cybersecurity offerings, spanning a broad range of categories from hardware to messaging security to IoT security, were submitted for evaluation. Cyber Catalyst participating insurers evaluated eligible solutions along six criteria:

1. *Reduction of cyber risk.*
2. *Key performance metrics.*
3. *Viability.*
4. *Efficiency.*
5. *Flexibility.*
6. *Differentiating features.*

Cyber Catalyst designation was awarded to solutions receiving positive votes from at least six of the eight participating insurers, which voted independently. Neither Microsoft — which served as technical advisor — nor Marsh participated in Cyber CatalystSM designation decisions.

The next Cyber Catalyst program is expected to open in 2020.

For more information on the Cyber Catalyst 2019 designated solutions or the program, visit the Cyber Catalyst pages at www.marsh.com/cybercatalyst.

For more information about Marsh’s cyber risk management solutions, email cyber.risk@marsh.com, visit marsh.com, or contact your Marsh representative.

For more information on CrowdStrike Falcon Complete, visit <https://www.crowdstrike.com/endpoint-security-products/falcon-complete/>.

2019 CYBER CATALYST DESIGNATED SOLUTIONS

In the inaugural Cyber Catalyst program, 17 cybersecurity products and services have been designated as Cyber Catalyst solutions. More information about all the 2019 Cyber Catalyst-designated cybersecurity solutions is at www.marsh.com/cybercatalyst.

Marsh is one of the Marsh & McLennan Companies, together with Guy Carpenter, Mercer, and Oliver Wyman.

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