

MARINE TRAINING COURSES 2013



Marine insurance is the oldest type of insurance yet it is often one of the most misunderstood, with many of its unique features and practices causing confusion. As a world leading risk adviser and insurance broker, many companies look to Marsh to provide training on this very specialised area of insurance.

Over the past three years, over 200 delegates from over 30 countries have attended Marsh's highly renowned, intensive five day marine insurance courses, held in the UK. Additionally, a similar number have attended courses that we have been asked to put on elsewhere around the world.

The courses have gained a reputation for excellence by combining formal but highly interactive and thought-provoking lectures, videos, discussions and case studies on all the major aspects of marine insurance, maritime operations, current issues and vessel types.

Subjects include the following:

- The unique legal aspects of marine insurance
- Maritime issues affecting insurance
- Cargo types and insurance considerations for each
- Marine cargo insurance
- Marine hull and machinery insurance (ocean hull and port operating vessels)
- War and strikes risks, hull, cargo and protection and indemnity (P&I)
- Towage and heavy lift operations and contracts
- Marine liability including P&I
- Marine financier protections
- Marine reinsurance
- The marine insurance broker's duties
- General Average and salvage
- Marine claims handling and legal aspects of total loss claims
- Cargo vessel types and the insurance considerations for each.

EARLY BIRD OFFER

We are delighted to announce an update to the early bird discount previously offered on Marsh's Marine training courses.

Delegates are now eligible for the 10% early bird discount up to a month before the start of the 2013 course they are booking a place on. This is an extension on the previous offer where delegates had to book a minimum of three months in advance to benefit from the discount.

For further information on this offer, course enquiries and bookings please contact:

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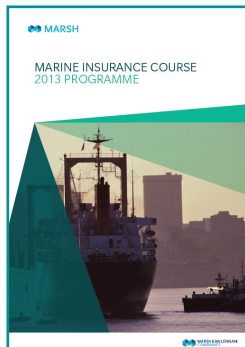
This course has proved to be so popular that it is now being run in the UK four times a year to cope with demand. Additionally, bespoke courses are becoming increasingly popular, with a number of lectures and seminars taking place globally; we would be happy to discuss the possibility of this option with you. In 2012 alone, we were asked to provide marine insurance training in London, Singapore, New York, Amsterdam, China and India for insurers, reinsurers and insurance colleges.

Places on these UK courses are limited and are highly sought after by shipowners, charterers, ship financiers, maritime lawyers, insurers, P&I associations and reinsurers. Early booking for the 2013 UK courses is strongly recommended. Please contact us for a 2013 brochure which includes a booking form and full description of the course dates, contents, prices and location.

2013 COURSE DATES

DATE	LOCATION
8-12 April 2013	National skills academy, Norwich, UK
1-5 July 2013	National skills academy, Norwich, UK
2-6 September 2013	National skills academy, Norwich, UK
28 October – 1 November 2013	National skills academy, Norwich, UK

2013 COURSE BROCHURE



The course combines formal but highly interactive lectures, videos and discussions with dynamic exercises. Extensive notes and materials are supplied throughout the course.

To find out more on the topics covered and whom the course may be suitable for please download a copy of our 2013 course brochure from:

www.marsh.com/Industries/Marine

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